

Monthly Newsletter

MAKING PAYROLL PERSONAL



What's New

Spring Home The Bacon

2023 CHALLENGES
EMPLOYERS ARE FACING
.....

WALK~RUN~STROLL
.....

CAN YOU KEEP A
SECRET?
.....

Employers have undoubtedly encountered a difficult challenge as the cost of living continues to surge in 2023. Workers are seeking pay raises to compensate for the increase in prices around the country, while employers are facing raised operational costs inciting an uphill battle ahead. As employers face increased payroll demands, this can add a strain on margins due to higher business operations costs and potential profit losses. Through our financial planning services, employers can become better prepared for uncertainties and design solutions that make operations more resilient during difficult times.

Continued

Have you had to raise employees wages in order to compete with other businesses? That's the reality most employers are confronted with today, amidst the dramatic increase of the cost of living expenses around the country. You are not alone in feeling this way, many employers are experiencing similar business issues. With employee pay potentially rising to meet these costs, employers may find it difficult to uphold their business operations as profits could decline. Employers have had to face the realities of The Great Resignation; that if they don't provide fair compensation and workplace support, they will run the risk of endless employee turnover cycles. As employers, you can still have the upper hand when it comes to your business. Making sure quality staff members are retained is key - don't wait until you've lost them to take control.



To help them maintain a strong footing in this challenging climate, our financial planning services could be just what employers need to stay on top. Navigating through the tough economy employers are dealing with today is no easy feat. In order to do this, employers must have the right financial preparation strategies in place, and that's where our associates comes in. PSS partners with Haddon Planning and Tioga Franklin because they provide employers with comprehensive, strategic planning services that are tailored to employers' specific needs and understanding of this difficult climate we're all facing. They offer advice on every aspect of financial preparation from financial advising to budgeting benefits into your business. They are a reputable, dedicated team employers can trust in for quality support.



Are you a business owner that is ready to build a strong plan, so your business can thrive despite challenging market conditions? Call today to get results and appoint someone from Haddon Planning who you know will steer you through this turbulent economy and still make sure your profits stay afloat.

"Employers have had to face the realities of The Great Resignation; that if they don't provide fair compensation and workplace support, they will run the risk of endless employee turnover cycles."

Our business partners understand the unique circumstances companies are facing as we navigate this together. Call us today to get started!



The Flyers Alumni Walk • Run • Stroll



The 2nd Annual Walk, Run, Stroll takes place on the Delaware River at Washington Crossing, It is a unique event that allows participants to experience history and beauty on go. The course starts at the same point where General George Washington's troops camped prior to their march to cross the Delaware River, and it follows a scenic route. The run also passes close to two memorials - the Washington's Crossing Memorial and the Unknown Soldier Memorial. Choose between three different courses depending on your running ability: a 5k walk/run, or a 1k "Family Stroll Through History" for those who want something shorter.

This charity event hosted by the Flyers Alumni is an unparalleled opportunity for you to explore the journey of General George Washington and his Continental Army before they embarked on their historic crossing of the river in 1776. Along this picturesque course, you'll pass by sites such as Bowman's Hill Wildflower Preserve, Tullytown Historic District, and even have a chance to view some of Bucks County's rolling hills. Whether you choose to participate in a 5K walk/run or opt for something shorter such as the 1K Family Stroll, there is something here for everyone who wants to take part in this special event! So don't wait any longer - sign up now and embark on an unforgettable journey through history! PSS is proud to be back as a sponsor this year. We hope to see some new and familiar faces.





Can You Keep A Secret? We Sure Hope Not!

This April, Payroll Service Solutions has something special in store for you.

Our new **Referrals + Reviews = REWARDS** program! Tell your friends about us and receive a \$100 Amazon gift card if they sign up. Or take a few minutes to leave PSS a Google review and you'll be rewarded with an awesome "swag bag". Start today to make sure you don't miss out on this awesome opportunity for rewards! It's that easy! With no restrictions or limits on how many referrals or reviews you can do, this limited-time offer is a great way to show your support for Payroll Service Solutions while getting rewarded in return. Your reviews are invaluable for helping us understand what works for our customers.

[CLICK HERE](#)

How to Prevent Employee Retaliation Claims at Your Business With Our Experts

HR SNAPSHOT ADVICE

Employee retaliation claims can be extremely costly for small businesses. Not only do they result in lost wages and expensive legal fees, but they can also damage the reputation of a business. With the right strategies in place, it is possible to protect your business from employee retaliation claims and keep your workplace safe, secure, and compliant with the law.

Encouraging open communication between managers and employees is essential for preventing employee retaliation claims. Make sure that all members of staff feel comfortable speaking up when there is a problem or issue in the workplace, no matter how small or insignificant it may seem at first glance. Encouraging open communication will help create a positive work environment where issues are addressed quickly before they escalate into more serious matters such as employee retaliation claims.

With our HR platform your business will have human resource experts at your finger tips to help with the right strategies to protect your business from these kinds of incidents while ensuring compliance with all relevant laws and regulations. With these HR strategies in place, you'll have peace of mind knowing that you're doing everything you can to keep your workplace safe from employee retaliations claims now and in the future. Call us today to get setup with our online HR platform so your business can take the necessary actions needed when it comes to your company.



PSS Update

Introducing Our Automated Reminder System: Delivering Better Customer Service at Payroll Service Solutions. You will soon be receiving reminder notifications through email in lieu of phone calls. Here, our primary goal is to provide our clients with the best customer service possible. We are always looking for ways to improve our processes and increase the efficiency of our services. As such, we are thrilled to announce the launch of our new automated reminder system. Our automated reminder system is designed to provide you with timely notifications regarding your payroll processing schedule. This way, you can stay on top of your payroll processing schedule with ease. If you currently do not receive reminder calls you will not receive our automated email reminder.

REMINDER CALL ENHANCEMENT COMING SOON!

We take pride in being a reliable and trusted partner to our clients, and we are committed to providing the best service possible. If you have any questions about our new system, please do not hesitate to contact us. Thank you for choosing Payroll Service Solutions for your payroll processing needs.

215-624-0922



BREAKING NEWS

On a whim I applied for a sales position and I quickly received a call to schedule an interview. I got dressed up in my best work attire and headed right to their office. When I was in the job interview the hiring manager handed me his laptop and said, “ Son I want you to try and sell this laptop to me.”

So I took the laptop he was handing over to me and I thought about it for a minute.

Then I put it under my arm and walked out of the building with it. I went home all the way back home. Eventually, the hiring manager called my cell phone and said,

“Bring back my laptop!” and I said, “\$200 and it’s yours.”

